

Event:	Community Day Primavera
Date of the Event:	01.03.2011
Location of the Event:	Munich, Eden Hotel Wolff
Issued by:	Sebastian Hunke / Christian Körner

Participants	Company / Function
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Christian Körner	Head of DOAG BSC Primavera
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Laurent Jacquemain	ORACLE, Director Sales EMEA, Primavera GBU
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Ruth Müller-Wohlfarth	ORACLE Deutschland BV & Co. KG, Customer Service Manager
Dawn Quinn	ORACLE Corporation UK Ltd, Customer Support Manager, Primavera GBU
Giuseppe Rossi	ORACLE, Vice President International Sales, Primavera GBU
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Add. Distribution	Company Function /
DOAG BSC Primavera	

Agenda
1. Information
2. To-Do's Oracle
3. To-Do's Oracle / Community Management
4. To-Do's Oracle / DOAG

TOP Subject :

1. Information

1.1. Licensing

Oracle has changed its Primavera licensing practice:

In the past Primavera Systems Inc. was selling **Named** (specific individual designated by Licensee to use one copy of the Software) and **Concurrent** users (one of several individuals permitted to access and use a shared copy of the Software. Each shared copy of the Software may be used by only one Concurrent User at any given time.) with a list of restrictions included in the license agreement, one of the most important being that the named and concurrent users were linked to a production database.

Oracle uses another metric called **Application User** that presents some beneficial differences with a named user.

Application User: is defined as an individual authorized by the company to use the applicable licensed application programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time.

1.2 Global Network

There is a global Primavera partner network for organizations operating worldwide, which is currently in development (e.g. CSC, Accenture; for further information see paper by Guisepppe Rossi).

1.3 Support and maintenance

Oracle warrants its products and services as set out in Oracle's standard license agreement (the "OLSA" – Oracle License and Services Agreement). It is correct that Oracle does not warrant or otherwise take responsibility for services provided by partners.

The support provided by Inteco will officially expire on November 3, 2011. Existing maintenance contracts can be extended for another year until this date. Thus, Inteco will be able to provide support not later than November 2, 2012. Oracle will inform their clients about this change officially in writing and in time.

Oracle cannot comment on the rates charged by Oracle partners, be it Inteco or others. These rates are determined solely by the partners. With regard to Oracle's support rate please note that the rate is **22% of the net license price** (i.e. after discount), not the list price.

The Heads of the Primavera Community recommend inquiring a quote from Oracle prior to the extension of the existing support agreement.

For assistance with switching support contracts and standardizing to Oracle support contracts, please do not hesitate to contact Ruth Müller-Wohlfarth (ruth.mueller@oracle.com; phone: +49-89-14301232) or Mario Kowalski (mario.kowalski@oracle.com; phone: +49-30-747096705). Should queries related to this topic accumulate, Oracle will offer a telephone conference or provide a detailed information service at the password-protected DOAG websites in the case that Oracle has to many queries on this subject.

2 To-Do's Oracle

2.1 Shifting functionality to the Web

Present licenses (also concurrent) can continue to be used with new releases. The services offered by new releases correspond only to the services provided by the release for which the license was purchased. This means that new functionalities cannot be used then.

TOP Subject :

Concerning Primavera administration, for customers who do not have P6 EPPM and do not have a Webserver, their P6 Professional Administration will still be in the Windows client. This is taking in account the customer input (in particular from the DOAG BSC Primavera) and it will be a new feature available in the next intermediate release.

Post meeting note: During the DOAG APPS 2011 Dick Faris stated that the new release P6 R8.1 will be a client version covering the existing functionalities of the previous versions featured by some enhancements.

"This information is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle."

2.2 License Measurement Script (LMS)

Oracle is developing a License Measurement Script (LMS) for the former licensing metric, which will be provided to users after completion.

Oracle expressed that the Oracle's licensing is fundamentally based on trust and that it is the customer's obligation to monitor its own use of Oracle licenses and ensure compliance with the agreed license conditions, incl. informing Oracle in case of suspected non-compliance (similarly, Oracle may initiate an audit in accordance with the license terms in case of such suspected non-compliance).

In the meantime, with a view to assisting customers, Oracle has made a license measurement script available. This can be found here:

<https://support.oracle.com/oip/faces/secure/km/DocumentDisplay.jspx?id=1066722.1>

Please report any feedback concerning usability of this script to the Heads of Primavera Community.

3 To-Do's Oracle / Community Management

Oracle recognize that there is room for improvement to provide information to DOAG German Customers. Therefore, Oracle aims to keep the Primavera Community Management updated about all Primavera innovations henceforth by organizing meetings, inviting to webcasts, sending emails, etc.

3.1 General information

In relation of providing information, Oracle Primavera customers can get a large amount of information on several web sites and participate in several user communities. In order to receive information, the users actively subscribe to the different distribution lists as it is against Oracle policy (and typically also local laws) to send information to customers who have not explicitly required it or concerned to it.

Concerning communities, the Oracle Primavera marketing team have recently launched Oracle Primavera Facebook and LinkedIn pages and an Oracle Primavera Twitter account. On a regular basis, this team is posting links to EPPM related content such as blogs, videos, photos, events webcasts, new articles, customer case studies and more to build up a community of followers / fans / member and to engage these contacts with the PGBU. Oracle will also be posting any relevant information regarding EPPM in general that they think may be of interest. In general these social networking sites provide an engaging way for customers, prospects and partners to interact with Oracle and to stay up-to-date on current news and events for Oracle Primavera EPPM.

TOP Subject :

3.2 Specific information

As the above provides a huge amount of information which makes it difficult to be up-to-date on the "important" things, it was agreed that any news effecting the DOAG BSC Primavera priorities will be communicated separately to the Heads of Community by Oracle when applicable. The Heads of Community will distribute these information to the Community members. The priorities for the community are a living subject and will be defined during the community days, e.g. in Sep. 2011.

4 To-Do's Oracle / DOAG

4.1 Oracle Participation at the Community Days

The Oracle PGBU will put all reasonable efforts to sent relevant staff to all Primavera Community Days. The DOAG (Simone Fischer) will coordinate that Oracle will be informed in a reasonable time prior to any Primavera Community event and be informed about relevant topics (by Oracle mailing list, see attendees from Oracle on March 3).

Post meeting note: Dick Faris offered to be available at the Primavera Community Day on 14. September 2011 for a Q&A session.

4.2 Coordination with other User Groups

In order to minimize travelling activities for Oracle PGBU member, the DOAG will try to coordinate the events taking place in France and UK to a similar time. This would enable US participants of Primavera Product Development to get involved and to attend two or three events during their trip to Europe.

Oracle PGBU will provide the contact details of these user groups to the DOAG for further coordination.

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